

GREATWAY CARRYING CORPORATION

re-defining LOGISTICS
since 1967



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1. Company Profile:

Greatway Carrying Corporation is a flagship company of Greatway Group. Formerly known as Great Indian Roadlines, Greatway Carrying Corporation was founded by Shri Gajanand Goyal in 1967 with an insight to provide complete logistics support to its customers. Today, we are professionally managed company having PAN India presence.

Greatway today has become force to reckon within the industry due to relentless efforts made by the core team members under able supervision of managing partners Mr.Ashok Goyal and Mr.Arvind Goyal. We are permanent members with esteemed associations like ALL INDIA MOTOR TRANSPORT CONGRESS, ALL INDIA TRANSPORT WELFARE ASSOCIATION AND BOMBAY GOODS TRANSPORT ASSOCIATION. In terms of capabilities, we have evolved expertise across domains.

We command leadership in the segment of TEA Transportation & Logistics. We are driven by the philosophy that fulfilling the logistics needs of our customers in cost effective and timely manner is our priority. For this purpose we have, evolved expertise across domains. We command leadership in the segment of TEA Transportation & Logistics. We believe that integrating modern solutions of technology with the conventional but reliable modes is the need of the hour for providing timely, reliable and money saving logistics solutions. In this endeavor, we are enabled by a pan India branch network across major industrial towns managed by a team of over experienced people.

The success at Greatway Group is supported by customer centric approach & professional management of the infrastructure. We keep innovating to enable logistics success of our customers.

2. Vision, Mission & Objectives:

"We envision ourselves as most reliable resource partner, by providing the professional managed logistics chain with tailor made innovative, customer oriented & cost effective solutions for the customers with the cooperation of team members thus fostering a community which benefits our PEOPLE, CUSTOMERS & STAKEHOLDERS."

Our primary objectives are as follows:

- We aim for customer convenience, by providing logistics solutions which fulfill their needs by designing innovative as well as efficacious solutions, for all modes of transportation resulting in cost effective and intact deliveries
- We are committed to a global community founded in collaboration and co-empowered leadership.
- We recognize that the most important factor in our success is our relationships. We emphasize and encourage personal growth: building safety and trust, compassionate communication, and self awareness.

3. Core Values:

Since its inception, Greatway has been governed by its core values. They shape the culture and define the character of our company. They guide how we behave and make decisions. Our values are part of our DNA. They guide the way we work with our business partners, within our communities and with each other. Through integrity, accountability, passion, humility, simplicity and a focus on success, we have created a vibrant company culture where ideas can blossom, people can thrive and success can flourish. We work on following core values:

- Integrity
- Client Value Creation
- Respect for the Individual
- Stewardship
- Accountability
- Passion
- Humility
- Simplicity
- Results

4. Services:

Transportation is more than simply a matter of carrying. Providing a transport system requires a comprehensive approach that begins with careful attention to the customer's needs and culminates in the delivery of efficient, harmonious services.

Greatway is specialized in innumerable areas of surface transport. We have expertise to transport the smallest of parcel to heavy and odd dimensional cargo. Each of these consignments is handled with the same amount of care and involvement it deserves. In fact, we are handling your heartbeats. We know how much of your care and involvement has gone into making of these products which you entrust us for transportation. Boasting of dedicated divisions with clear focus areas, Greatway has thus established itself an active operator across these logistic domains. Appreciating the difference in capabilities demanded, each of these divisions are led by people with the right set of experiences and acumen.

Our expertise covers Domestic Freight Service, Door to Door Transportation Service, Packing & Moving Service, Tea Transportation, Full Truck Load Service, Warehousing Service, Logistic Solutions & Commercial Insurance Service.

a. Domestic Freight Service:

We keep your cargo moving. Experienced ground transportation services for expert management and execution of your domestic and regional shipments. Creative, flexible solutions to help your bottom line and streamline your operation. Through our extensive network of service providers, we offer time-sensitive and cost-

effective solutions for your inbound and outbound cargo needs. Dedicated to keeping your supply chain at peak performance. Committed to helping you stay one step ahead.

Our team of logistics specialists provides service options to ensure prompt pick-up and on-time delivery 24/7/365. Throughout, we ensure complete control and visibility of your shipments. Strengths of the Greatway include a huge fleet base which can be accessed through our associates as per customer requirements, as well as owned fleet.

b. Packers & Movers:

The most important thought in your mind that worries you the most while shifting is the care and safety of your belongings having tremendous value attached to them and understand your feelings and attachment to your belongings. To encounter this, we have developed packing and transportation services as a solution to all your shifting problems. We offer professional packing and shifting services, professional moving services for your packing and moving requirements throughout India & all over world with reasonable prices. As a member of several international professional associates we are able at all stages of your movement to call upon the best packing agents throughout the world.

All the elements of services rendered and or required are discussed in detail with our clients during our preliminary planning and thus ensure trouble free with 100% punctuality, a comfortable relocation.

c. Tea Transportation:

Tea is one of the most popular and lowest cost beverages in the world. In older times tea was transported all over the world by ships called Clippers. Years ago inland waterways played an important role in transportation of Tea from the north eastern part to the main land India, but with the advent of road transport, water transport could not sustain its role.

Transportation of tea by road was pioneered by Great India Roadlines, We now specialize in road transport for the Tea industry from tea producing states of North East India and cater to over 50 tea estates in Assam with some of the largest tea manufacturers as our clients. The Tea is received at the gardens and transported to the warehouses and auction centers. In addition the tea is also transported between gardens or branches as required by the clients. We have a network of offices and agents in all major towns of India, which enables us to cater to the clients requirements.

We take proper care of tea containers in damp weather (rain, snow), the cargo is protected from moisture, since moisture may lead to mold growth and mustiness. We don't use hooks because

they can tear or puncture the chests, resulting in loss of the contents.

d. Insurance Services:

The decision of whether or not to insure your freight is not always a clear-cut, simple choice. There are many factors to consider, such as the total value of the goods shipped, the shipping origin and destination, the mode of transportation, etc. Once the determination is made, the next question is how to insure the shipment.

We at Greatway provide insurance on the freight or commodity hauled by a For-hire trucker. It covers your liability for cargo that is lost or damaged due to causes such as fire, collision, or striking of a load. If your load is accidentally dumped on a roadway or waterway (Removal Expenses coverage), our coverage pays for the cost to remove debris or extract pollutants caused by the debris.

We'll also pay for costs related to preventing further loss to damaged cargo (Sue and Labor Coverage), legal expenses in the defense or settlement of Claims' and even freight charges the customer loses because of not delivering a load (Earned Freight Coverage).

e. Full Truck Load:

One of the main areas of Greatway's activities is complete trucking (in other words, goods traffic to one consignee in one truck). In FTL we bring out transport vehicles to your doorstep for deliveries. Mostly used for large/bulk orders. The company handles full truck load throughout the country after assessing customer's requirements, the type of goods and the most suitable method of transportation.

A flexible structure and a fleet of a large number of vehicles enable the company to provide top quality service in real industry time. With our dispatch flexibility and long term co-operation with trucking specialists, we handle regular part loads, as well as full loads, safely and punctually in all directions. The service does not limit the size or weight of cargo. We also undertake transportation of goods through container vehicles.

f. Warehousing:

Today every business is in need of single-source solution for their warehousing and distribution, so we have devised complete solution from storage to packaging and pick-up of customers' material to send it to the destination. At Greatway we have technical and experienced staff supported by latest inventory management and storage system to provide dedicated warehousing and transportation services. Below are the services we provide in warehousing:

- Having own distribution centers in all major towns of India.

- Around 1mn square feet covered area available for storage.
- Warehousing packing, transportation & tracking.
- Insurance of inventory.
- Periodic review of operations.
- ERP solution for online billing & dispatches.

5. Our Clients:

Some of our valued clients for your reference as per below to whom we are serving since decades.

Client Name	City
Tata Global Beverages Ltd.	Kolkatta
Eveready Tea Industries	Kolkatta
Shakti Bhog Foods Ltd.	Delhi
Goodrick Groups Ltd	Kolkatta
Mc Leod Russel	Kolkatta
Star CJ Network	Gurgaon
Today Tea Ltd.	Delhi
Marvel Tea Estate (India) Ltd.	Uklana
RCM Group	Bhilwara
Asian Tea Co. Pvt. Ltd.	Kolkata
Soongachi Tea Co. Pvt. Ltd.	Kolkata
Gillanders Arbuthnot's Co. Ltd.	Kolkata
Limitex Tea & Industries Ltd.	Kolkata
Bhatkawa Tea Co.	Kolkata
Mohini Tea Leaves Pvt. Ltd.	Kanpur

And many more..